



Ontario
Infrastructure Ontario



Using the market to achieve sustainability

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**making projects
happen**

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Making projects happen using alternative financing

- **Private-sector expertise, resources and innovation of increasing importance to governments executing infrastructure projects**
- **Government commitment to AFP in health, justice and corrections sectors**
 - more than 45 AFP projects in Ontario
 - early analysis of benefits to transit and transportation

Encouraging greater private-sector role

- **Tremendous response to AFP hospital and courthouse projects**
 - more than 60 companies have successfully passed RFQ stage to bid on Infrastructure Ontario projects
 - Opportunities exist not only for roads; also for bridges, transit, ports, etc.
- **Significance of revenue component**
 - encourages even more bidder participation
 - availability/performance payments vs. risk adjusted payment
- **More bidders means greater opportunity for innovation**

Using AFP to achieve goals

- **Clear definition of “sustainable” transit and transportation goals**
- **Consider options for how revenue stream should be used**
 - finance new construction
 - improve performance standards or service delivery
 - invest in sustainable outcomes
 - other priorities

How AFP can help achieve sustainability

- **Embedding sustainability objectives in deal structures**
 - achieving LEED standards
 - shift risk for energy cost overages to building and maintenance team
 - more weight in bid evaluations to submissions with sustainability innovations/targets
- **Ensuring accountability for meeting sustainability requirements**
 - focus on achieving value for money